



Buick

GRAND NATIONAL

In an effort to expedite delivery, please proceed with the production and invoicing of / Limited Edition Grand National Regal, Model GJ47, with equipment as detailed below:

BASE CAR - (GJ47) REGAL COUPE

"GN" PACKAGE - CARS & CONCEPTS CONTENT

OTHER PRODUCTION OPTIONS INCLUDED IN CAR:

LC4 - 4.1L V6 ENGINE
C60 - MANUAL AIR CONDITIONING
GU5 - 3.23 AXLE RATIO
D55 - FULL LENGTH OPERATING CONSOLE
VO8 - HEAVY DUTY COOLING
AU3 - ELECTRIC DOOR LOCKS
AO1 - SOFT RAY TINTED GLASS
T63 - HEADLAMP ON INDICATOR
U30 - INSTRUMENT GAUGES
K35 - CRUISEMASTER
TT5 - TUNGSTEN HALOGEN HEADLAMPS
D68 - SPORT MIRRORS - LH/RH REMOTE
UM6 - ETR AM/FM STEREO WITH CASSETTE
U75 - AUTOMATIC POWER ANTENNA
CC1 - HATCH ROOF
N33 - TILT STEERING COLUMN
F41 - GRAN TOURING SUSPENSION
QYC - P205/70R14 SBR WIDE OVAL BILLBOARD TIRES
N78 - STYLED ALUMINUM WHEELS
A31 - POWER WINDOWS

Bruce Coe Buick

Dealer Firm Name

67-270
Dealer Code

Bill Mosh/R.P.C.

Authorized Signature

8-24-82
Date

White Copy - Zone
Yellow Copy - Dealer

"GRAND NATIONAL" REGAL

"GN" PACKAGE INCLUDES THIS AS STANDARD:

EXTERIOR:

- * SPECIFIC PAINT SCHEME AND EXTERIOR GRAPHICS:
 - LIGHT SILVER GRAY FIREMIST/CHARCOAL GRAY.
 - BRIGHT RED ACCENT STRIPING.
 - "BUICK" BILLBOARD LETTERING ON REAR QUARTERS.
- * AIR DAM - FRONT.
SPOILER - REAR.
- * BLACKED OUT TRIM:
 - FRONT GRILLE ASSEMBLY.
 - HEADLAMP DOORS.
 - ROCKER PANEL MOLDINGS.
 - WHEEL OPENING MOLDINGS.

INTERIOR:

- * LEAR-SEIGLER SEATS - FRONT LEFT AND RIGHT:
 - WING CUSHION AND WING BACK ADJUSTMENT.
 - LUMBAR SUPPORT ADJUSTMENT.
 - THIGH SUPPORT ADJUSTMENT.
- * SPECIFIC TRIM COMBINATION - FRONT AND REAR SEATS:
 - GRAY BRANDON CLOTH WITH BLACK VINYL INSERTS.
 - MOLLY V6 EMBROIDERED ON SEAT BACKS
 - FOUR (4) PLACES.
- * SPECIFIC TRIM HARDWARE:
 - BLACK I/P TRIM PLATES.
 - BLACK CONSOLE TRIM PLATES.
 - BLACK DOOR TRIM PLATES.
- * LEATHER WRAPPED SPORT STEERING WHEEL.

"GRAND NATIONAL" REGAL

REQUIRED REGULAR PRODUCTION OPTION CONTENT:

EXTERIOR:

- * A01 SOFT RAY TINTED GLASS
- * V08 HEAVY DUTY ENGINE AND TRANSMISSION COOLING
- * U75 AUTOMATIC POWER ANTENNA
- * TT5 TUNGSTEN HALOGEN HIGH BEAM HEADLAMPS
- * D68 REMOTE CONTROL SPORT MIRRORS
- * CC1 "T" TOP ROOF
- * QYC P205/70R14 STEEL BELTED RADIAL PLY WIDE OVAL TIRES
- * N78 STYLED ALUMINUM WHEELS

INTERIOR:

- * C60 AIR CONDITIONING
- * AU3 ELECTRIC DOOR LOCKS
- * A31 POWER WINDOWS
- * K35 CRUISE MASTER WITH RESUME FEATURE
- * D55 FULL LENGTH OPERATING CONSOLE
- * N33 TILT STEERING COLUMN
- * T63 HEADLAMPS "ON" INDICATOR
- * U30 INSTRUMENT GAUGES
- * UM6 CASSETTE TAPE AND ETR AM/FM STEREO RADIO

POWERTRAIN/CHASSIS:

- * LC4 4.1 liter V-6 ENGINE
- * F41 GRAN TOURING SUSPENSION
- * GU5 3.23 AXLE RATIO

BUICK MOTOR DIVISION1982 1/2 REGAL "GN"PRICING

	<u>LIST PRICE</u>	<u>DEALER NET</u>
	\$	\$
<u>BASE CAR</u> - (GJ47) REGAL COUPE	8,702.00	7,248.77
<u>"GN" PACKAGE</u> - CARS & CONCEPTS CONTENT	3,278.00	2,687.96
 <u>OTHER PRODUCTION OPTIONS INCLUDED IN CAR</u>		
~ 4.1 liter V6 ENGINE	95.00	77.90
~ MANUAL AIR CONDITIONING	675.00	553.50
~ 3.23 AXLE RATIO	N.C.	N.C.
~ FULL LENGTH OPERATING CONSOLE	100.00	82.00
~ HEAVY DUTY COOLING	38.00	31.16
~ ELECTRIC DOOR LOCKS	106.00	86.92
~ SOFT RAY TINTED GLASS	88.00	72.16
~ HEADLAMP ON INDICATOR	16.00	13.12
~ INSTRUMENT GAUGES	48.00	39.36
~ CRUISEMASTER	155.00	127.10
~ TUNGSTEN HALOGEN HEADLAMPS	22.00	18.04
~ SPORT MIRRORS - LH/RH REMOTE	79.00	64.78
~ ETR AM/FM STEREO WITH CASSETTE	555.00	455.10
~ AUTOMATIC POWER ANTENNA	55.00	45.10
~ HATCH ROOF	790.00	647.80
~ TILT STEERING COLUMN	95.00	77.90
~ GRAN TOURING SUSPENSION	49.00	40.18
~ P205/70R14 SBR WIDE OVAL BILLBOARD TIRES	84.00	68.88
~ STYLED ALUMINUM WHEELS	285.00	233.70
~ POWER WINDOWS	165.00	135.30
 TOTAL 1982 1/2 REGAL "GN"	 15,480.00*	 12,806.73*

* DOES NOT INCLUDE LOCAL, STATE OR FEDERAL TAXES
WHERE APPLICABLE OR FACTORY D & H OR FREIGHT

TO ALL BUICK DEALERS
Page Two

The "Grand National" Regal is a showroom attraction that can draw performance enthusiasts and other prospects to your dealership. Here are some suggestions for traffic-building events:

- Hold a special preview showing of the car and invite members of car enthusiast groups.
- Hold similar showings for selected customers who may be ready for a new Buick.
- Book professionals such as "Junior" Johnson, Darrel Waltrip, or Harry Gant for traffic-building personal appearances at your showroom.
- Hold a "Grand National Open House" event complete with refreshments and prizes, and offer special deals to prospects who attend.
- Invite members of the news media and the automotive press to see and drive the "Grand National".

The enclosed promotion kit contains two suggested newspaper display ads to launch your traffic-building promotions. They're for use as is. All they need is personalizing and any special details of your traffic-building event.

In recent years, Buick's design leadership has enabled us to make significant gains over competition. For example, Buick increased its share of the total market to 8.5 percent in 1981 alone, the highest in 25 years. The "Grand National" Regal is still another example of Buick's determination to keep this momentum rolling.

The "Grand National" Regal is scheduled to be introduced February 10 at the Daytona 500 and will be available for Dealer delivery in May.

I strongly urge you to order your "Grand National" Regal now. It can help you build sales of the entire 1982 Buick lineup.

Very truly yours,



J. D. Duffy
General Sales Manager

Enclosures: 5

STATEMENT OF VEHICLE SALES

CD 9455

29306

01 31 83

Date (Month) (Day) (Year)

Dealer BILL COOK BUICK, Inc.

Address 37911 Grand River

City FARMINGTON HILLS

County OAKLAND State MICHIGAN Zip Code 48024

Dealer License A-9046 Sales Tax License B 38-2275646 Lease Number Phone Number 471-0800

Trade-In Year Make Body Style

Yes ☐ No ☒

Vehicle No. of Trade-In

Vehicle Sold

New ☒ Used ☐ Demo ☐ Vehicle No. 1G4AK4739CH219496

ODOMETER MILEAGE STATEMENT

State law requires you to furnish the purchaser a written statement of odometer mileage reading when transferring ownership of a vehicle. A statement that actual mileage is unknown is also required if the odometer reading differs from the number of miles the vehicle has actually travelled.

00069.0

ODOMETER MILEAGE OF VEHICLE SOLD

(Check the following statement, if applicable)

☐ I further state that the actual mileage is unknown.

Factory Installed Accessories

AS LISTED ON LABEL
FIXED TO THE VEHICLE

IGN. KEY NO.

TRK. KEY NO.

Dealer Installed Accessories

When Optional to Purchaser

REMARKS

The Seller, BILL COOK BUICK, Inc., Hereby Expressly Disclaims All Warranties, Either Express Or Implied Including Any Implied Warranty Or Merchantability Or Fitness For A Particular Purpose, Neither Assumes Nor Authorizes Any Other Person To Assume For It Any Liability In Connection With The Sale Of The Vehicle. This Disclaimer By The Seller In No Way Affects The Terms Of The Manufacturers Warranty.

Temporary Registration No. _____

Salesman HOUSE

*WARNING The insurance afforded hereunder does not cover liability for injury to persons or damage to property of others unless so indicated hereon.

For value received, I hereby sell, assign, transfer and convey unto the purchaser(s) named in this form the vehicle described on this form, and I hereby warrant the title to said vehicle and certify that at time of delivery the same is subject to the security interest(s) named on this form, and none other. I further certify that the odometer mileage and all other information contained on this form is true and accurate.

Dealer's Signature

Title

PURCHASER WARNING DO NOT SIGN BLANK FORM

I STATE THAT I AM THE PURCHASER OF THE ABOVE DESCRIBED VEHICLE AND I AM THE APPLICANT FOR MICHIGAN CERTIFICATE OF TITLE AND REGISTRATION.

01 31 83

DATE

01 31 83

DATE

Purchaser's/Owner's Signature(s) - Also backs of Parts 2 & 3

Dealer must supply purchaser with pink copy of this form.

See Reverse Side of Purchaser's Copy for Instructions

FOR REORDER USE: FORM MVDR-61108 (1-82)

THE REYNOLDS & REYNOLDS CO., CELINA, OHIO LITHO IN U.S.A.

PART 1 - WHITE—Sec. of State-Treas. Dept.

PART 2 - PINK—Purchaser

PART 3 - WHITE—Sec. of State

PART 4 - CANARY—Dealer's File

FEB-1 '83 W768E012U 5811

522.96

KY 652

Expires on

07

14

83

Months

☐ NEW PLATES☒ RENEWAL☒ TRANSFER

Year 1982	Make BUICK	Body Style 2 DOOR	Code 1	County 63
Vehicle No. 1G4AK4739CH219496		Weight 3284	License Fee 0	
Owner's Driver License No. S530 098 751 549		County of Residence OAKLAND		Title 2.00
Owner's Complete Name(s) and Address BRYAN R SMITH				Tax 518.96
Address 57440 TEN MILE RD				Transfer Fee 2.00
City SOUTH LYON		Zip Code MI 48178		Total Trans. to 522.96
Insurance Company Motorist		Policy No. or Binder No. 33067918		

Full rights to Survivor Yes <input type="checkbox"/> No <input type="checkbox"/>	
Filing Date First Secured Interest	Filing Date Second Secured Interest
First Secured Interest Address City-State Zip	
Second Secured Interest Address City-State Zip	
1. PRICE OF VEHICLE (Including Fed. Tax, Freight & Accessories)	12,974.04
2. OTHER TAXABLE CHARGES Service Fee, etc.	0
3. TOTAL TAXABLE PRICE	12,974.04
4. (Above total) SALES TAX-LICENSE-TITLE	522.96
5. LABOR OR OTHER NON-TAX CHARGES	0
6. TOTAL DELIVERED PRICE	13,497.00
7. CASH ON DEPOSIT	100.00
8. CASH DUE ON DELIVERY	13,397.00
9. TRADE-IN	\$ 0
10. LESS LIEN	\$ 0
11. TOTAL DOWN PAYMENT	13,497.00
12. AMOUNT TO BE FINANCED	
13. FINANCE CHARGE	
14. INSURANCE CHARGE*	
15. TOTAL AMOUNT OF FINANCE CONTRACT	

Terms of Finance Contract

Total Amount of Finance

Contract Due (Line 15).....

\$

☐ Weekly☐ Monthly payments

(No.)

of \$

First Payment Due

(Month)

(Day)

(Year)

TYPE OF INSURANCE

☐ NO FAULT INSURANCE

(AS REQUIRED BY PUBLIC ACT 294 OF 1972)

☐ FIRE AND THEFT☐ CREDIT LIFE☐ COLLISION

(Amount Deductible \$ _____)

☐ PROPERTY DAMAGE☐ PUBLIC LIABILITY☐

PURCHASER NOTE:

IF VEHICLE TITLE IS NOT
RECEIVED WITHIN 60 DAYS,
CONTACT A SECRETARY OF
STATE BRANCH IMMEDIATELY

PART 5 - BLUE—Sec. of State

PART 6 - GOLDENROD—Secured Party

PART 7 - GREEN—Dealer's Extra Copy (If 7 Parts)

PART 8 - BUFF—Dealer's Extra Copy (If 8 Parts)

RD-108 MV-81

(REV. 1-82)